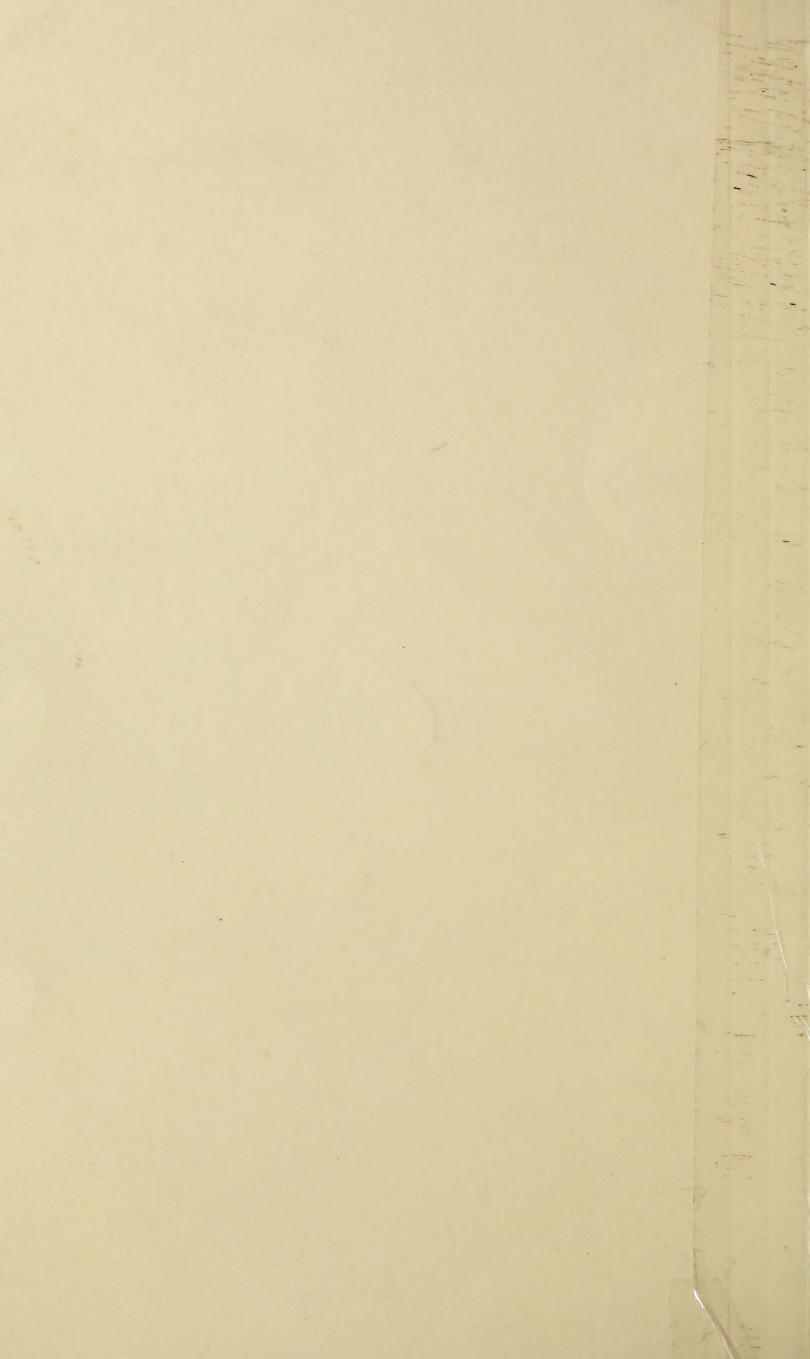
## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



Heikes == Huntsville == Trees.

BULLETIN NO. 2

SURPLUS

STOCK

The Huntsville Wholesale Nurseries

-FROM

HUNTSVILLE, ALA.

Shipments from St. Louis, Mo.,

---AT---

## ONE DAY'S NOTICE

E have for the past thirty-five years offered in assorted lots in St. Louis in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

## BELOW THE BLIZZARD LINE

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS: Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

Address W. F. HEIKES, Manager, Huntsville, Ala.

Huntsville, Ala., March 8, 1911.

## Heikes--Huntsville--Trees.

Address W. F. HEIKES, Manager, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to W. F. Heikes, Manager, Huntsville, Ala. We have arranged with the Cold Storage House in St. Louis where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing, Any one not in possession of a copy will be supplied upon application.

#### ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We do not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the cost of boxes and freight from Huntsville to St. Louis. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when writing.

#### PERFECT DORMANT CONDITION

Our stock is in perfect dormat condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

#### INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

#### FREQUENT BULLETINS

We shall issue Bulletins from Huntsville frequeutly during March and April. Any one failing to receive them regularly will please write for copies.

#### FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

#### TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims etc., see our regular Price List.

# Box Lots in Cold Storage in St. Louis No Charge for Drayage

## PEACH TREES--One Year. On Peach.

34 to 1 inch, 6 to 8 feet

74 to 1 men, o to 8 leet	
CIPHER	PRICE
CIPHER  1 Box containing 285 assorted	PER BOX
1 Box containing 285 assorted	\$18 53
95 Emma 20 Krummal's Lata 10 Lovell	
60 Triumph 50 Apex 50 Goldfinch [Ea. Elberta]	
2 Boxes, each containing 280 assorted	18 20
60 Lemon Cling 140 Muir 10 Orange Cling	
50 Phillips Cling 20 Tuscan [Tuskena]	
1 Box containing 287 assorted	18 66
70 Lemon Cling 140 Muir 7 Orange Cling	
50 Phillips Cling 20 Elberta 2 Boxes, each containing 260 assorted	16 90
30 Goldfingh [Fa Elbarta] 100 Hilay [Fa Balla] 100 Elberta	10 00
30 Stump	
2 Boxes, each containing 260 assorted	16 90
50 Stump 60 Hiley [Ea. Belle] 140 Elberta 10 O. M. Free	
10 Boxes, each containing 250 Elberta	16 25
5 Boxes, each containing 300 assorted	Ta 20
30 Goldfinch [Ea. Elberta] 100 Hiley [Ea. Belle] 100 Elberta 30 Stump 2 Boxes, each containing 260 assorted	19 50
50 Apex 100 Elberta 50 Goldfinch [Ea. Elberta]	10.90
30 Rex 50 Hiley [Ea. Belle] 20 O. M. Cling	
3 Boxes, each containing 260 assorted	16 90
10 Octobel 30 O. M. Cling 50 Stump	
10 Tiebout 50 Goldfinch [Ea. Elberta] 30 Apex	
1 Poy containing 960 accounted 40 Hiley [Ea. Belle]	16 00
30 Octobel 50 Stymp 50 Coldfineh [Fa Elberta]	10 90
30 Apex 40 Fiberta 50 Hiley [Ea. Elberta]	
4 Boxes, each containing 260 assorted	16 90
70 Goldfinch [Ea. Elberta] 80 Hiley [Ea. Belle] 80 Elberta30 Stump	
4 Boxes, each containing 350 Elberta	29 75
% to ¾, 5 to 6 feet	
4 Boxes, each containing 350 Elberta	29 75
4 Boxes, each containing 400 Elberta	34 00
1 Box containing 460 assorted	29 90
40 Apex 40 Emma 100 Goldfinch (Ea. Elberta)	
50 Hiley (Ea. Belle) 10 Henrietta (Levy's Late) 50 O. M. Cling	
80 Stump 90 Triumph	01 00
2 Boxes, each containing 480 assorted	31 20
20 Lovell 240 Mair 30 Crange Cling	
4 Boxes, each containing 400 Elberta	32 50
100 Goldfinch [Ea. Elberta] 100 Hiley [Ea. Belle]	
70 Krummel's Late 70 O. M. Cilng	
100 Goldfinch [Ea. Elberta] 100 Hiley [Ea. Belle] 70 Krummel's Late 70 O. M. Cling 10 Apex 150 Elberta 2 Boyes ouch containing 400 assorted	
2 Boxes, each containing 490 assorted	31 80
10 Tiebout 310 Munson's Free 20 Elberta	
1 Box containing 500 assorted	32 50
1 Box containing 500 assorted	00
2 Boxes, each containing 300 Hiley [Ea. Belle]	19 50
2 Boxes, each containing 300 Hiley [Ea. Belle]	32 50
1 Box containing 250 Hiley [Ea. Belle]	16 25
10 Boxes, each containing 500 Elberta	42 50
8 Boxes, each containing 250 Elberta	21 25
9-16 to %, 4 to 6 feet	
3 Boxes, each containing 700 Elberta	59 50
6 Boxes, each containing 400 Elberta	34 00
14 Boxes, each containing 500 Elberta	42 50
3 Boxes, each containing 600 Elberta	51 00
2 Boxes, each containing 300 Elberta	25 50 17 00
2 Boxes each containing 550 Elberta	46 75
1 Box containing 350 assorted	22 75
30 Henrietta (Levy's Late) 50 Goldfinch (Ea. Elberta)	
1 Box containing 350 assorted  30 Henrietta (Levy's Late) 50 Goldfinch (Ea. Elberta) 60 Krummel's Late 10 Mayflower 200 Elberta 2 Boxes, each containing 530 assorted Ragged 50 Munson's Free 70 Triumph 150 Hiley (Ea. Belle)	THE RESERVE
2 Boxes, each containing 530 assorted	34 45
50 Munson's Free 70 Triumph 150 Hiley (Ea. Belle) 60 Goldfinch (Ea. Elberta) 200 Elberta	
oo Goldinen (Da. Miberta) 200 Miberta	

## BOX LOTS IN COLD STORAGE IN ST. LOUIS=-Continued

## PEACH TREES--One Year. On Peach—Continued.

TEROIT TREES ONG TOUT ON TOUGH COMMISSION	
9-16 to %, 4 to 6 feet—Continued.	PRICE PER BOX
8 Lovell 60 Orange Cling 90 Tuskena (Tuscan)	\$ 23.37
200 Muir  1 Box containing 220 Muir  2 Boxes, each containing 450 assorted  100 Goldfinch (Ea. Elberta) 350 Elberta  1 Box containing 500 assorted  10 Emma 80 Goldfinch (Ea. Elberta) 50 Munson's Free	14 30 29 25
1 Box containing 500 assorted	32 50
10 Emma 80 Goldfinch (Ea. Elberta) 50 Munson's Free 340 Elberta 20 Sneed	
½ to 9-16. 4 to 5 feet	
3 Boxes, each containing 660 Elberta	42 90 16 25 32 50
1 Box containing 500 assorted	22 75
30 Triumph 90 Tuscan [Tuskena] 60 O. M. Cling 80 Elberta 70 Goldfinch [Ea. Elberta] 20 Lovell	22 10 20 FF
1 Box conatining 350 assorted	22 75
7-10 to 72, 3/2 to 4/2 leet	
1 Box containing 500 assorted	25 00
100 Goldfinch [Ea. Elberta]  1 Box containing 500 assorted  110 Goldfinch ]Ea. Elberta] 30 Triumph 90 Tuscan [Tuskena]  100 O. M. Cling 170 Hiley [Ea. Belle]  1 Box containing 500 assorted 200 O. M. Cling 300 Hiley [Ea. Belle]  2 Boxes, each containing 300 Hiley [Ea. Belle]  Rather	25 00
1 Box co. Mr. Cling 500 assorted	25 00
2 Boxes, each containing 300 Hiley [Ea. Belle]	15 00
PEACH TREES—June Buds. On Peach Stocks.	
9-16 to 3/8, 4 to 5 feet	
3 Boxes, each containing 1000 Elberta	85 00 76 50
11 Boxes, each containing 500 Elberta	42 50 25 50
7 Boxes, each containing 200 Elberta	17 00
3 Boxes, each containing 500 assorted	32 50
1 Box containing 500 assorted	32 50
1 Box containing 500 assorted	32 50
38 to 7-16, 3 to 4 feet	90 M

## BOX LOTS IN COLD STORAGE IN PHILADELPHIA, PA.

No Charge for Drayage

PEACH TREES-One Year. On Peach.

½ to 9-16, 4 to 5 feet

CIPHER	PER BOX
9 Boxes, each containing 500 Elberta	\$32 50
1 Box containing 400 Elberta	26 00

Additional Box Lots will be offered in Bulletin No. 3, to be mailed about the 14th inst.

NOTE: See page 7 for SPECIAL MENTION.

1 Box containing 1760 Elberta ....

## Trees in Cellars at Huntsville.

The trees offered in the following lists are in cellars at Huntsville and are all in good condition. We will accept orders for these at the prices quoted f. o. b. Huntsville. Boxing extra. Our cellars are cool and this stock is carefully packed in "Shingle Tow" and can be held in good condition until the 1st to 15th of April, although by that time growth may be started to some extent.

## Our card with Inspector's Certificate is placed on all boxes and packages.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

PEACH TREES--On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

Peach Trees	Ran	cor	Ransom	Rather	Rattle	Recite.	Reserve.	Resource	Render
One Year.			5 to 6 ft.						1 to 2 ft.
On On	3/4 &			9-16 to 5/8	1/to 0-16	7-16 to \frac{1}{2}	3/8 to 7-16	2 10 0 10	1 00 % 10.
PeachStock	Pr M	[ \$85	Pr M \$85	Pr M \$85	Pr M \$65	Per M \$50	Per M \$45	Per M \$35	Per M \$25
Arp Beauty Beers Smock.		***	****	****	1000	***		55	****
Carman		***		CALL STREET, SALES	100	****	16 200		
Dr. Burton			2011 1312			AD		180	110
2717		****	***		1			3780	3000
Fox Seedling									
Goldfinch			1000	WAR STORY			The state of the s		
(Ea. Elberta)							1000	190	
Heath Cling.								20	- 100
Hiley (Ea. Bel		2300		***	1000	Bay Marie Co	500	170	
Henrietta.	10)		****	B VA TO	ALCONO.	CAN TO S		Mary Mary	HOUSE VAL
Krummel's L	ate		State Line	***		(Park 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
Lovell		1		7.5	100		280	360	80
Mayflower			****	-	The state of the			THE STATE OF THE S	
Munson Free								90	20
Munson Cling					100000	The second state	31.00	100	60
Muir			59000			STATE OF THE PARTY		500	325
Octobel	1/11/2011	****		31-1	The state of	61811	The Control of	8	20
Old M. Free		****					300000000000000000000000000000000000000	Of the same of the	
Old M. Cling		****		State of the state of			570	450	100
Orange Cling.				1072 1067			5	50	
Phillips Cling	2					12 192.00		***	95
Rex		****					***	-	30
Salway		****						4	1000
Stump				S. S. C.				****	
Sneed		****				00014	4 4	20	77
Tuskena (Tus	can)			The state of the s				200	40
Tiebout			35 (3) (1)			1,1			
Waddell			THE PROPERTY		1500	10 mg/s/	15	190	THE PERMIT
	55 2 8 m		DE	ACH TI	DEEC	Luna D	ude		

PEACH TREES. June Buds.

		PEF	ACH INE	EO. 1	une Dut	15.	STATE OF A SALES	
A Marris J. Tin	ale	Jacket.	Jargon	Jasper	Jealous	Jeapard	Jersey	Jewel
		4 to 5 ft	31/2 to 41/2 ft		3 to 4 ft	2 to 3 feet	18 to 24 in	12 to 18 in
On Pench 5/	0010	010 510	1/ 40 0 16	7 16 40 1	2 3% to 7-16	* 00 0 1000	10 00 1111	10 00 10 111
On Peach. 5%	10 %	9-16 to 5/8	½ to 9-16	1-10 00 7	2 78 10 1-10	D M	Dan M 490	D- 35 005
June Buds / Pr M	1 \$85	Pr M \$85	Per M \$65	Pr M \$50	Pr M \$40	Per M \$35	Let W 990	Pr M \$20
Arp Beauty			30	25	20			19 19 19
Belle of Ga	1	NO STATE OF THE PARTY OF THE PA	HORAL TO A STATE OF	35				
		THE PARTY OF THE P	300 17 2 2	00	****			
Carman		***	10 1 ··· 10 10 10	***	1	****	***	200
Crawford's Early		1 4 4 1 1 1				12	200	200
Crawford's Late						14	••••	***
Champion	19 19	P. T. Balleton	THE PARTY OF	1				50
Elberta	R. M. G.	Bald Bally	29720	535	14485	97005	69300	19200
Goldfinch								
(Ea. Elberta) (			STATE OF STATE OF			10		
(Ea. Elberta))	121300		100000000000000000000000000000000000000		+			
Greensboro		- 15		0100	0.400	0.00	***	****
Hiley (Ea. Belle)			3000	3133	6422	2450	****	-
Lemon Cling			ATTENDED TO SE	15	10		***	***
Lovell			190	200	70	40	****	
Mayflower	333500			CONTRACTOR OF STREET		****		
Main	1	1000000						
Muir.	2010	0.40	rión	450	380	80	(3/3/	****
O. M. Cling.	2210	840	720	450	900	00	100	****
Phillips Cling			80	90			100	***
Salway					****	100000000000000000000000000000000000000		
Triumph	-			M. Carriella	The Part of the Pa	1	275	400
Tuskena (Tuscan)	73/27	ANGEL AND	50	50	10	30	****	****
z donona ( z docum)	714	THE PERSON NAMED IN		THE SECOND	Commence of the State of the St	A DOUBLE THE REAL PROPERTY AND ADDRESS OF THE PARTY AND ADDRESS OF THE	The state of the s	

### APPLE TREES. One Year.

We have some very promising lots of apple grafts one year for sale. One large fine block of our own growing at Huntsville. Other lots are grown on contract in Washington, Kansas and Oklahoma. Descriptions of the different lots, showing sizes, prices and varieties, are given below:

### APPLE GRAFTS—One Year. No. 1 Seedlings. Huntsville Grown.

	Proxy 5 to 6 feet Per M \$100	Provost 4 to 5 feet Per M \$80		Provide 2 to 3 feet Per M \$50	Prove 1 to 2 feet Per M \$35
Winesap	19670	8445	1496	700	200
Jonathan			2300	700	300
Rome Beauty				180	100
Gano					50
Grimes Golden				240	50
Kinnard's Choice	1200	1400		10	

## APPLE GRAFTS--One Year. No. 1 Seedlings. Oklahoma Grown.

	Protect 4 to 5 feet Per M \$80	Prosy 3 to 4 feet Per M \$65	Prosper 2 to 3 feet Per M \$45	
Rome Beauty	117	104	2650	1250
Mo. Pippin	4	60	500	375
Ben Davis		125	500	180
Yellow N. Pippin	-		20	165
Grimes. Golden		80	680	480
Jonathan		140	940	1165
Spitzenburg		. 70	110	60
Yellow Transparent	5	3	190	95
York Imperial	5	170	295	100
Stayman Winesap	The same of		15	30
M. B Twig	30	8 7 1 1	5	30
Red June		10	50	30
Maiden's Blush	10	50	59	25
N W. Greening				10
Whitney No. 20,			90	40
Gano			1440	576
Duchess	5	5	395	230
Winesap	211	2184	2806	1376
Wealthy	15	-		160

## PEAR GRAFTS---One Year. Grafted on French Pear Seedlings 7-12 mm. Branched Roots. Oklahoma Grown.

	5 to 6 feet	4 to 5 feet	Property 3 to 4 feet Per M \$60	2 to 3 feet	1 to 2 feet	
Kieffer Pear	2000	2665	2000	1300	235	

## APPLE GRAFTS-One Year. No. 1 Seedlings. Kansas Grown.

	Prolific 3 to 4 feet Per M \$65	Project 2 to 3 feet Per M \$50	Prohibit 1 to 2 feet Per M \$35
Winesap	500	500	250
Jonathan.		2300	1000
Rome Beauty		500	150
York Imperial		75	25
Spitzenburg	400	350	125
Newtown Pippin		600	200
Wealthy.		175	50

## APPLE GRAFTS—One Year. No. 1 Seedlings. Washington Grown.

	Prone 3 to 4 feet Per M \$65	Promptly 2 to 3 feet Per M \$50	Promote 1 to 2 feet Per M \$35
Spitzenburg	300	3000	750
Winesap	350	2000	860
King of Tompkins Co.	100	800	450
Jonathan	550	4000	900
Grimes Golden	350	2015	650
Rome Reauty	150	3000	1700
St. Wlnesap			
Ark. Black.	150	400	150
Newtown Pippin	250	1000	500

## Special Mention.

#### PEACHES.

THE MAYFLOWER—Introduced by Mr. J. Van Lindley, Pomona, N. C. The earliest of all peaches. Ripened here this year May 19th. Mr. Lindley has tested this variety in his orchard for the past four years. It is a remarkable peach and red all over. Will supersede Victor and Sneed.

ARP BEAUTY is next in season and next in value to Mayflower. Comes in just before and laps over into the season of Greensboro. It is quite distinct from any variety that we know and will prove a very valuable sort for commercial orchards as well as for family orchards. It is the most showy and by far the best in quality of any peach of its season. The flesh is of a rich, inviting yellow color; the skin a pleasing shade of yellow, very attractively painted and mottled with bright crimson. It is very prolific, has large flowers and is one of the hardiest in tree, bud and bloom. Freestone, but the flesh, like that of all exceptionally early freestone peaches, clings more or less to the seed. In size it is about the same as Yellow St. John.

APEX—Ripens at the same time as Alexander, to which it is far superior in size, color and flavor. Size large, color of skin yellow, with a mottled red cheek. Flesh yellow and of good quality—one of the best early market varieties. Freestone, but, like all extra early peaches, the flesh clings to the stone.

DR. BURTON—Very similar to Mamie Ross in vigor, certainty and abundance of bearing; has large flowers. Much superior to Mamie Ross and ripens about one week earlier. It is a perfect freestone, of rather larger size than Mamie Ross, of same shape, with smaller seed, much firmer and more color, and quality of the finest; the best and handsomest peach of its season.

GOLDFINCH (Ea. Elberta)—This is a seedling of Elberta, of very much the same characteristics, but ripening about a week earlier.

MUNSON'S CLING. A selected seedling of Elberta, among hundreds grown from select seed. Equally as large as Elberta, more spherical, with a short beak. Firm, yellow flesh of the finest quality. Surface mostly covered with bright red, very handsome. An immensely superior quality to Chilow. Ripens with Elberta.

MUNSON'S FREE. Selected variety among several hundred Elberta seedlings grown from selected seed. The fruit is larger than Elberta; more highly colored, more oblong and of better quality; flesh yellow. More prolific and hardy in bearing. Ripens about a week later than Elberta. Very firm; fine for shipping.

REX. A seedling of Elberta, ripening about a month later. This variety in size, color of skin and flesh is very much like Elberta.

TIEBOUT—Free, largest size, rich orange color, with dark red cheek, flesh of the finest quality, firm, buttery; a splendid shipper, seed small. About two weeks later than Elberta.

DULCE—The same description of the Tiebout, but ripening a month later.

OCTOBEL (Bell's October). Large, rich, yellow, red cheek; freestone; of finest quality.

LOVELL—Leads all other clear yellow freestones in the Pacific Coast; medium to large. First week in August.

MUIR—Very sweet and firm, yellow, with sometimes a faint blush. Large, very free, pit quite small. Most popular drying and canning variety on the Pacific Coast. August.

PHILLIPS' CLING-Large; yellow; flesh firm; clear yellow, Preferred by canners. Early September.

ORANGE CLING-Very large; yellow with a dark crimson cheek. Early August.' Cling.

TUSKENA (Tuscan)—Very large; yellow. Middle July.

We recommend the following varieties as a splendid assortment of varieties for a succession in both the commercial and home orchard. They are named in the order of ripening and cover the season from the middle of May to the middle of October: Mayflower, Arp Beauty, Apex, Greensboro, Dr. Burton, Mamie Ross, Carman, Hiley, Goldfinch, Champion, Belle of Ga., Elberta, Munson Free, Old Mixon Free, Lemon Cling, Crawford's Late, Beer's Smock, Rex, Tibout, Fox Seedling, Krummel's Late, Salway, Dulce, Henrietta, Octobel, Stinson's.

# Offerings for Fall of 1911 and Spring of 1912.

We will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Pecans for sale for the Fall of 1911 and Spring of 1912.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer, assorted Pears, one and two years, one year and June Budded Peaches.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Most of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

Huntsville Wholesale Nurseries, W. F. Heikes, Manager, Huntsville, Ala.